Onsite Schedule (12-16 July 2027)

Date	Team Business	Team Legal		
Monday 12 July **Session 1:** 9:00-10:00 (Plenary - Introduction) **Break:** 10:00-10:15 **Session 2:** 10:15-11:45 (Parallel?) **Lunch:** 11:45-12:30 **Session 3:** 12:30-14:00 (Parallel?) **Session 4:** 14:00-16:00 (Guided self-study)	**Parallel session topic: Introduction to Intercultural Communication:** Culture, competence, language and key terms and concepts, Cultural Self-awareness, Identities. **Instructors:** Annemari, Stephanie, Joanna, Andreas (group work)	Understanding Contract Structure (legal purpose, and language practice) - to be delivered in one class or two upon the joint decision of the teams:) Kamila		Cultural event
Tuesday 13 July **Session 1:** 9:00-10:30 (Parallel) **Break:** 10:30-10:45 **Session 2:** 10:45-12:15 (Parallel) **Lunch:** 12:15-13:00 **Session 3:** 13:00-14:00 (Plenary) **Session 4:** 14:00-16:00 (Guided self-study)	**Parallel session topic: Managing Cultural Differences and Conflict:** working in multicultural teams, personal biases, ethnocentrism, stereotypes, cultural considerations, empathy, inclusiveness and resolution strategies **OR** Survey results analysis. Working on incorporating the results into their business plans. Redefining the target market. Considering cultural differences. Working on their business pitch. **Instructors:** Annemari, Stephanie, Joanna,	Operative terms and recitals in a founders agreement (Agnieszka)	Plenary topic: country introductions?	Walking tour

	Andreas (work groups)			
Wednesday 14 July **Session 1:** 9:00-10:30 (Parallel) **Break:** 10:30-10:45 **Session 2:** 10:45-12:15 (Parallel) **Lunch:** 12:15-13:00 **Session 3:** 13:00-14:00 (Plenary) **Session 4:** 14:00-16:00 (Guided self-study)	**Parallel session topic: Doing Business Across Cultures:** Direct/Indirect Styles, Politeness Strategies, Language Barriers, Business Failures, and Nonverbal Cues, Creating Intercultural Competence (BARNGA) Plenary topic: investor interviews (30 min for 2 talks and 30 min Q&A **Instructors:** Annemari, Stephanie, Joanna, Andreas (work groups)	Drafting a Founders Agreement (Kamila, Agnieszka)		Delegation dinner
Thursday 15 July **Session 1: 9:00-10:30 (Parallel)** **Break: 10:30-10:45** **Session 2: 10:45-12:15 (Parallel)** **Lunch: 12:15-13:00** **Session 3: 13:00-14:00 (Plenary)** **Session 4: 14:00-16:00 (Guided self-study)**	**Parallel session topic:** Presentation skills: The Business Pitch, Requirements, Techniques, Communication Skills, Elevator pitch and Guided practice. Recording the pitches. Instructors: Annemari, Stephanie, Joanna, Andreas (work groups)		Plenary topic: viewing videos and practising.	Evening free

Friday 16 July **Session 1:** 9:00-10:30 **Break:** 10:30-10:45 **Session 2:**10:45-12:15 **Lunch** 12:15-13:00 **Assessment reviews** 13:00-15:00 **Final awards: 15:00**	Pitches (sessions 1 and 2) (all instructors present) **Instructors:** Annemari, Stephanie, Joanna, Andreas, Agnieszka, Kamila, Ivana.			Instructor's dinner